

OVERVIEW

Take control and lead your company to a better and brighter future!

We realize that operational needs change rapidly and each company is so different that our primary goal is to provide practical, hands-on, and appropriate guidance.

We work with your firm to make it a better version of itself. We have the ingredients to provide a “mortgage company in a box” for your company, taking great ideas and making them live and thrive within the walls of your enterprise.

Lenders Compliance Group is the first and only full-service mortgage risk management firm in the country.



Lenders Compliance Group

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MORTGAGE BANKING OPERATIONS

Secondary & Capital Markets

Our professionals have the unique expertise in Mortgage Banking Operations, Secondary and Capital Markets, and state-of-the-art Technology to provide safe operations support and comprehensive guidance.

- Broker to Banker Conversions
- Warehouse and Investor Relations
- GNMA, FNMA Approval Process
- Develop Securitization and Servicing Platforms
- Vendor Negotiations
- Efficiency Evaluations – Operations, IT, and Execution
- Pipeline Analysis
- Margin Management
- Financial Modeling
- Budget Planning and Forecasting
- Full Systems Analysis and Loan Origination System Review
- Loan Origination System Review and Enhancement
- Lead System/Loan Origination System Integration
- Origination System/Banking System Integration
- Network Security
- Mobility Applications
- Phone System Analysis
- Loan Officer Compensation review
- Establish Secondary Marketing & Lock Desk policies & procedures
- Revenue Forecasting & Modeling
- HVCC Process
- SAFE Licensing Process and NMLS reporting
- Investor/Warehouse Management
- Technology Integrations
- GNMA Pooling /Securitizations
- Overall Efficiency Analysis
- Compliance, Regulatory Issues, Audits, Repurchase Workouts
- Analysis and Upgrading Process Flow and Lock Desk Procedures
- Set and Maintain Hedging Policies/Strategies
- Establish and Secure Relationships With Counter-Parties
- Manage Loan Data and Daily Reporting
- Best Execution Analysis for Optimal Delivery
- Reporting Review & Mark to Market Positions